

## Club Health Assessment for District 385 through December 2012

INTERNATION	MAL		S	Status			Membership							Reports				
Club Number	Club Name	Charter Date	Current Status *	Number of Times on Status Quo within 2 years	Current Member Count	YTD Members Added	YTD Members Dropped	YTD Net Growth	YTD Net Growth%	Member Count 12 Months Ago	Avg. length of service for dropped members	Months Since Last MMR ***	Yrs. Since Last Officer Report	President Rotation	No Active Email **	Months Since Last Activity Report ***	Account Balance	Donations for current Fiscal Year
					If below 15 members appears in red				If net loss is greate than 20% appears in red	r ,		If no report in 3 months appears in red	When more than one year appears in red	•	officers that do not have an active			
Clubs less	s than two years old																	
116434 BE	EIJING 2ND LI CHENG	03/27/2012	Active		40	0	0	0	0.00%	0		0		2	P,S,T	N/R	90+ Days	
116427 BE	EIJING BAO MA	04/10/2012	Cancelled	l(8) <b>1</b>	0	0	23	-23	-100.00%	0	1	2		None		N/A	90+ Days	
116324 BE	EIJING BEI LEI QING NIAN	03/14/2012	Status Qu	1	21	0	0	0	0.00%	0		0		2	P,S,T,M	N/R	90+ Days	
116366 BE	EIJING BO AI	03/21/2012	Active		25	0	0	0	0.00%	0		1		2	P,S,T,M	N/R		
117085 BE	EIJING BO YA	06/04/2012	Active		23	2	0	2	9.52%	0		5		2		N/R		
110830 BE	EIJING CHAO YANG	04/13/2011	Active		45	17	10	7	18.42%	23	1	1			P,S,T	N/R	90+ Days	
116424 BE	IJING GELIVABLE	03/26/2012	Active		15	2	12	-10	-40.00%	0	1	0		2	P,S,T,M	N/R	90+ Days	
116420 BE	EIJING GUANG MING	03/26/2012	Cancelled	l(8) <b>1</b>	0	1	21	-20	-100.00%	0	1	3		None		N/A	90+ Days	
117084 BE	EIJING HAI YI	06/04/2012	Status Qu	10	11	0	9	-9	-45.00%	0	0	0		2		N/R	90+ Days	
112076 BE	EIJING HONG YE	08/19/2011	Active		25	4	2	2	8.70%	23	1	1			P,S,T	N/R	90+ Days	
116425 BE	EIJING JIA YING	03/26/2012	Active		0	0	20	-20	-100.00%	0	1	1		None		N/A	90+ Days	
116426 BE	EIJING JIN SHI	04/10/2012	Cancelled	l(8) <b>1</b>	0	0	27	-27	-100.00%	0	1	2		None		N/A	90+ Days	
110803 BE	EIJING JING HUA	04/13/2011	Active		19	0	3	-3	-13.64%	19	1	0			P,S,T	15	90+ Days	
117082 BE	EIJING JING WU	06/08/2012	Active		15	2	7	-5	-25.00%	0	0	0		2		N/R	90+ Days	
116422 BE	EIJING JING YING HUI	03/26/2012	Active		21	0	3	-3	-12.50%	0	1	0		2	P,S,T,M	N/R	90+ Days	
117181 BE	EIJING LAN TIAN	06/30/2012	Active		20	3	3	0	0.00%	0	0	1		2	P,S,T,M	N/R	90+ Days	
117086 BE	EIJING LE HUO	06/08/2012	Active		19	2	3	-1	-5.00%	0	0	5		2	P,S,T,M	N/R	90+ Days	
112065 BE	EIJING LI CHENG	08/17/2011	Cancelled	1(8)	0	0	32	-32	-100.00%	33	1	0		None		N/R	90+ Days	
116435 BE	EIJING LIAN JIA	03/27/2012	Active		20	1	13	-12	-37.50%	0	1	1		2	P,S,T	N/R	90+ Days	
116456 BE	EIJING QING TING	03/28/2012	Cancelled	l(8) <b>1</b>	0	0	50	-50	-100.00%	0	1	3		None		N/A	90+ Days	
116458 BE	IJING SHEN REN	03/28/2012	Active		19	0	9	-9	-32.14%	0	1	3		2	P,S,T,M	N/R	90+ Days	
116368 BE	EIJING SHI YOU	03/21/2012	Cancelled	l(8) <b>1</b>	0	0	21	-21	-100.00%	0	1	3		None		N/A	90+ Days	
116460 BE	IJING TAI HE	03/28/2012	Active		28	8	2	6	27.27%	0	1	1		2	S,T,M	N/R		1
116389 BE	EIJING TONG DE	04/10/2012	Cancelled	l(8) <b>1</b>	0	0	27	-27	-100.00%	0	1	2		None		N/A	90+ Days	1
112067 BE	EIJING YONG HENG	08/22/2011	Active		21	2	12	-10	-32.26%	25	1	0			P,S,T	N/R	90+ Days	



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(MTERNATIO)	HAL.		;	Status			N	/lember	rship					Reports			Finance	LCIF
Club Number	Club Name	Charter Date	Current Status *	Number of Times on Status Quo within 2 years	Current Member Count	YTD Members Added	YTD Members Dropped	YTD Net Growth	Net 0	Member Count 12 Months Ago	Avg. length of service for dropped members	Months Since Last MMR ***	Yrs. Since Last Officer Report	President Rotation	No Active Email **	Months Since Last Activity Report ***	Account Balance	Donations for current Fiscal Year
					If below 15 members appears in red				If net loss is greater than 20% appears in red			If no report in 3 months appears in red	When more than one year appears in red	Number of repeat terms indicated	officers that do not have an active			
116465 BE	EIJING ZHI QUAN	03/29/2012	Active		20	2	8	-6	-23.08%	0	1	0		2	T,M	N/R	90+ Days	
110560 BE	EIJING ZHI YOU	03/14/2011	Active	1	1	0	20	-20	-95.24%	21	1	0	1	None		N/A	90+ Days	
116464 BE	EIJING ZHI YUAN	03/29/2012	Active		32	7	2	5	18.52%	0	0	0		2	T	N/R	90+ Days	
116419 BE	EIJING ZHU FENG	03/26/2012	Active		8	0	12	-12	-60.00%	0	1	1		2	M	N/R	90+ Days	
Clubs mo	ore than two years old																	
107628 BE	EIJING AI YUE	02/22/2010	Active		28	6	5	1	3.70%	26	2	1			P,S	N/R	90+ Days	
106447 BE	EIJING CENTURY	08/31/2009	Active		19	6	10	-4	-17.39%	25	2	0			P,S,T	N/R	90+ Days	
	EIJING GUANG HUA YANG JANG	02/19/2010	Status Qu	uo <b>1</b>	13	0	0	0	0.00%	22		0		2	P,S,T	N/R	90+ Days	
	EIJING GUANGHUA	11/07/2008	Active		48	2	4	-2	-4.00%	25	1	1			P,S,T	48	90+ Days	
98203 BE	EIJING HOPE	12/22/2006	Active		28	3	3	0	0.00%	30	3	1			P,T	N/R		
107613 BE	EIJING KUAI LE 100	02/19/2010	Active		39	8	6	2	5.41%	19	1	0			P,S,T	N/R	90+ Days	
107616 BE	EIJING LE SHAN	02/19/2010	Active		1	0	0	0	0.00%	9		0	1	None		N/A	90+ Days	
107615 BE	EIJING LE XING	02/19/2010	Status Qu	uo <b>1</b>	18	1	3	-2	-10.00%	16	1	0			P,T	N/R	90+ Days	
107676 BE	EIJING LE YOU	02/24/2010	Cancelled	d(8) <b>1</b>	0	0	24	-24	-100.00%	13	1	5	2	None		N/A	90+ Days	
107607 BE	EIJING LIAN CHENG	02/19/2010	Active		23	7	0	7	43.75%	17		5		None	S	N/R	90+ Days	
106327 BE	EIJING RENDA	08/20/2009	Active		25	0	1	-1	-3.85%	25	1	0			P,S,T	N/R	90+ Days	
107627 BE	EIJING TAN SUO	02/22/2010	Active		28	4	5	-1	-3.45%	20	2	1			P,S,T	N/R	90+ Days	
107624 BE	EIJING TIAN SHI	02/19/2010	Active		21	0	2	-2	-8.70%	18	1	5			Р	4	90+ Days	
98204 BE	EIJING XIANGSHAN	12/22/2006	Active		27	4	6	-2	-6.90%	33	2	0			P,S,T	N/R	90+ Days	
107675 BE	EIJING XIE SHOU	02/24/2010	Active		17	6	13	-7	-29.17%	20	1	0			P,S,T	N/R	90+ Days	
107621 BE	EIJING YING XIONG	02/19/2010	Status Qu	uo <b>1</b>	22	3	10	-7	-24.14%	17	2	0			P,S	N/R	90+ Days	
107704 BE	EIJING YUAN MENG	03/03/2010	Active		19	3	9	-6	-24.00%	7	1	1			P,S,T	N/R	90+ Days	
107612 BE	EIJING ZI QIANG	02/19/2010	Active		15	0	16	-16	-51.61%	22	2	1			Р	N/R	90+ Days	
89240 CH	HINA BEIJING	09/08/2005	Active		30	5	5	0	0.00%	26	1	0			P,S	N/R	90+ Days	



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					If below 15 members appears in red				If net los is greate than 20% appears in red	er 6 6		If no report in 3 months appears in red	more than one year	of repeat	officers that do not have an active			

## Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

Club Number		Club Name			harter Date		urrent tatus*		Cancellation Date											
		G AI ZHI YI G GAO HON	G				ncelled(6 ncelled(6		02/29/2012 02/29/2012											
Total	New Clubs	YTD Cancelled Clubs Count	YTD Net Club Gain	Current Total Members Count		YTD Drop	YTD Net Growth	YTD Net Growth %	Member Count 12 Months Ago	Average Member Count Per Club	% of Clubs with less than 20 members	% No MMR in 3 Months	% No Officer Report in 12 Months	% of Clubs with balance 90+ days	Number of Clubs in Status Quo	% Status Quo Clubs in Financial Suspension	Number of Cancelled Clubs	Average Cancelled Club Age		% of Clubs Cancelled for Non-Financial Reasons
40	0	8	-8	869	111	473	-362	-29.41%	534	22	40%	13%	5%	90%	5	100%	8	1	225	0%

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.